

## The Design and Value of "Early Adopter" Low-Energy Houses.

### **Abstract**

#### *Purpose.*

This paper outlines an early adopter "low energy" domestic dwelling, social houses that were built with the collaboration of a University, the local council and the new residents. The origins of this project are from the early days of interest in sustainable housing, the 1970's. The dwellings were innovative and built to what became known as "the Salford design" which performed to an unusual specification, using about 75% less energy than the UK average for space heating and over 40% less than for houses built to what were then standard building regulations.

#### *Design/Methodology/Approach.*

A qualitative and interpretative stance was deemed to be the most appropriate. Within that lens, interviews were chosen as the primary research instrument.

#### *Findings.*

A marked feature of the results is the variation in energy consumption by different households. A Salford-designed house could be habitable throughout the year without any space heating at all, comfortable at 10%, and very comfortable at 25% of normal consumption.

#### *Originality/Value.*

As there continues to be interest and commitment to reducing energy - not just from the UK but also on a worldwide scale, the United Nations Conference of the Parties known as COP 22 (2016) met in Morocco to take forward many of the initiatives outlined in the Paris Agreement 2015. It is of interest, then, that the latest set of interviews showed that the houses built to the innovative and original 1970's Salford design principles, protected by a highly insulated, well-sealed envelopes are still today functioning at a relatively low energy threshold.

## Introduction

During recent times there have been major changes to the approaches to what has become commonly known as the “Climate Change Movement”. The importance of this issue has continued to increase. For example, the UK altered the structure of the relevant government departments as the Department of Energy & Climate Change (DECC) became part of the newly organised Department for Business, Energy & Industrial Strategy (BEIS) in July 2016. In addition the new Energy Innovation Board, which replaces the work of the Low Carbon Innovation Coordination Group, was announced by the Government in November 2016 with the focus on the ever-increasing need to reduce energy demand which has become part of our everyday conversation. In order to contribute to a more sustainable society, many are becoming more thoughtful in the use of energy resources and the Energy Innovation Boards will take on the critically important role of “providing strategic oversight of public programmes on energy innovation” and to “identify opportunities for enhanced collaboration on both UK and international energy innovation priorities” (BEIS, 2016).

These changes were reflections of the more global changes taking place as what has become known as the Paris Agreement (when agreement to limit climate change to “within 2 (and even 1.5) degrees was reached by 195 countries” and endorsed by the UK at the 2016 Conference of the Parties known as COP22 in Morocco. Several Initiatives agreed at the meeting in Morocco included improving national carbon reduction strategies, advancing innovation to drive forward clean energy on a global scale, increasing transparency of actions and scaling up ambitious climate finance from a range of public and private sources to avoid the most devastating effects of global warming” (BEIS, 2016).

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2 In addition to industry, business and the public sector the government is also very interested in  
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4 the domestic market and the move of the providers towards energy saving devices such as  
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6 smart meters and mobile remote control, indeed, any new ways of saving energy that are likely  
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8 to be of interest to both consumer and suppliers.  
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15 If we consider our usage of kettles, irons, TV's, ovens and washing machines over, for example,  
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17 a New Year or similar celebration season, we can begin to get a picture of how our total energy  
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19 usage builds up over a relatively short time. Although 1 per cent (total) increase may not seem  
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21 very high, if we increase our usage by 1 percent year on year, then we could potentially quickly  
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23 reach alarming levels. However, the concept of sustainability, of recycling, of using less, of  
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25 using more prudently our energy resources is becoming much more a part of our everyday life -  
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27 and this is reflected in our increased usage of low carbon and low energy products.  
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32 The research outlined in this paper is based on an early adopter of low energy usage –social  
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34 houses that were built through an unusual collaboration of a University, a local council and new  
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36 residents during the days of orange lampshades, brown carpets and swivel chairs – the 1970's.  
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38 The residents are then revisited in more recent times and the results are discussed. This project  
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40 took place in the North of England, in the expanding city of Salford where, like In many other  
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42 areas of this time, housing provision was one of the priorities of the local council.  
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46 The aim of this editorial paper is to give an overview of that project - a project to build and  
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48 deliver houses of a new design which improved thermal capacity. The paper is organised in the  
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50 following way. First the background of the project is presented along with relevant literature;  
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52 next an outline of the key design principles of the houses, details of the heating system and the  
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54 performance are outlined with a narrative and analysis of what has happened to the houses  
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2 thirty years on and how they fare today. The paper closes with a consideration of the  
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4 implications, questions and observations regarding future developments in the area.  
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### 10 **Salford in the 1970's**

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13 In the mid 1970's Salford City Council owned, and managed, somewhere in region of 40,000  
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15 socially rented houses. Many of these dwellings were of different designs and styles with the  
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17 vast majority of them suffering from a variety of problems including: condensation, mould-growth  
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19 and poor thermal comfort. The energy crisis of the 1970's only added to the finding that the  
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21 housing stock was becoming expensive to heat; this had significant impact on the tenants many  
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23 of whom were on low incomes and who would today be classed as 'fuel poor'.  
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27 In order to ensure that the houses could become the standard of the City's social housing stock  
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29 and not 'peculiarities' the new house design had to meet the following specifications:  
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- 32 1. The capital cost of the dwelling should be no more than that of a standard dwelling of a  
33 similar size.
  - 34 2. It must be built using standard construction methods and materials.
  - 35 3. The houses must place no limitations on the normal living patterns of the tenants.
  - 36 4. Energy consumption should be substantially lower than that of existing housing.
  - 37 5. Maintenance costs should be no higher than those of existing housing.
  - 38 6. The dwelling should be flexible concerning the type of fuel and heating appliances used.
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50 The architects and associated designers arrived at a basic design philosophy of a high thermal  
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52 capacity, highly insulated, low-energy dwelling. Two experimental houses were designed and in  
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54 1978 these were built as a semi-detached pair adjacent to the University of Salford A set of six  
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1 dwellings were also built to the same specification which became known as the Strawberry Hill  
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## 10 Literature

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13 At the time of construction of the Strawberry Hill properties, the UK was in the midst of an  
14 energy crisis due to the supply and price of oil. The UK Government established the first  
15 Department of Energy to address this issue, although this mainly focused on supply side issues  
16 of developing gas fields in the North Sea (Jenne et al 1983). It was in the context of this  
17 “landscape driver” of rising energy prices that the energy efficient houses were developed.  
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19 These large-scale issues, such as the oil crises, have been identified as key drivers in  
20 developing niche innovations by Geels (2005) as a response to new realities. Energy policy has  
21 changed over the last 40 years, with the energy “trilemma” of climate change, fuel poverty and  
22 energy security forming the backbone of current energy policy (Gunningham 2013), but in many  
23 cases the responses of low energy homes has been similar to those developed by Salford City  
24 Council, with similar examples being undertaken in Milton Keynes in the 80s (Summerfield et al.  
25 2010) and the US (Parker 2009).  
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40 While the drivers between Strawberry Hill and later examples of low energy homes, may have  
41 changed, the impact of homes on our energy consumption remains important. While energy  
42 efficiency standards have increased, particularly through the introduction of part L (Lowe and  
43 Oreszczyn 2008), the demands for internal comfort, and the level of warmth, has increased over  
44 the period. Energy consumption in our homes has fallen over time, in many cases driven by  
45 energy programmes, such as the Carbon Emissions Reduction Target (CERT) (Jenkins 2010),  
46 currently replaced by the current Energy Company Obligation (ECO); the Communities Energy  
47 Saving Programme (Reeves et al. 2009) and Warmfront (Critchley et al 2006, Gilbertson et al.  
48 2007), but these were mainly focused on existing buildings. The standards now for new build  
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2 properties are far more stringent than was found in the 1970s, where energy consumption,  
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4 despite the energy crises was not widely engaged with as a policy issue. While regulation is a  
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6 driver for improved performance, and has been seen to drive innovation so some extent (Gann  
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8 et al. 1998), the Strawberry Hill properties share more in common with the performance led  
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10 PassivHaus principles, a “physics led” building standard for low energy homes (Schiano-Phan et  
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12 al. 2008).  
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16 From a physics perspective, buildings are designed to protect the internal environment from the  
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18 external environment, or boundary conditions. It does this through fabric and internal heating  
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20 systems (Hens 2010). The more efficient the fabric is, generally through the use of insulation or  
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22 materials, the less power will be required to make the internal conditions comfortable. It should  
23  
24 also be noted that buildings are dynamic, and that thermal mass in the building can make a  
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26 difference to how energy is released and change the performance of the building over time (Zhu  
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28 et al 2009). It is these underlying building physics principles that were applied in the design of  
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30 the buildings at Strawberry Hill, driving a physics led design innovation far before this issue  
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32 became normalised as a demand side energy solution. It is clear that the mass construction  
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34 housing industry in the UK still has problems dealing with thermal efficiency (De Wilde 2014).  
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38 It should also be noted that buildings are a socio-technical system (Brown et al. 2008), and  
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40 while the design on the building is developed under sound science, the occupants can have a  
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42 significant impact on the use of the building (Gill et al 2010), which may be used in a different  
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44 way to buildings they may have previously occupied, as identified in retrofit properties by Brown  
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46 et al (2014). The Strawberry Hill story does play out interestingly in this area, where the design  
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48 and use principles did not change, but the understanding and demands of the occupants did.  
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### 55 **Key system design principles**

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2 The systems of the houses were carefully designed in order to take advantage of just two main  
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4 drivers: increased insulation and reduced unintended ventilation.  
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### 7 *Insulation*

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10 It was well known at the time that the principal cause of domestic heat loss was by conduction  
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12 through the external fabric and ventilation; for example, around half a dwellings heat can be lost  
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14 this way. This can be significantly reduced by increasing the level of insulation and decreasing  
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16 unnecessary ventilation by improving the air tightness of the houses. As such the design utilised  
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18 200mm glass fibre roof insulation; 173mm external cavity wall insulation and 200mm-300mm of  
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20 ground floor insulation.  
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### 23 *Thermal capacity*

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27 The amount of heat stored in a building is determined by its thermal capacity and by the  
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29 temperature. Thermal stability is a characteristic of high mass dwellings of heavy construction  
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31 producing a slow-response heating system. As opposed to light-weight (e.g. timber-framed)  
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33 constructions that have a quick response system which, unless controlled, results in large  
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35 temperature fluctuations. As such the design included three particular important aspects. First,  
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37 each house had a concrete construction of the inner leaf of external walls, principal internal  
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39 walls and floors which provided a total mass of approximately 40 tonnes inside the insulation  
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41 envelope which was unusual at the time. Second, the internal walls were built using 100mm  
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43 blocks – and third, the floors were constructed from suspended concrete beams with a top layer  
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45 of 75mm sand and cement screed.  
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50 Other key features included the installation of double glazing and draft stripped external doors  
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52 which opened into a hallway. The final feature was the implementation of continuous ventilation  
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54 in the kitchen, bathroom and WC to control moisture and odour levels.  
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### 57 *The heating system and performance*

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2 During the experimental stages a variety of heating systems were tested. These included  
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4 emerging heat-pump technologies which tended to be expensive, complex and prone to  
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6 maintenance issues. However, it emerged that the performance of these heating systems were  
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8 in line with expectations with a steady rate of heat loss of around 2.25kW (a 0.1K per hour heat  
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10 loss) under experimental winter conditions of 4 degrees C. Under these conditions it was  
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12 possible to maintain an internal temperature of 21.5 degrees C with a 2.5kW heating system. In  
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14 line with the specification a variety of heating systems were deployed including: standard gas  
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16 room heater and a standard solid fuel fire. All were found to heat the dwellings satisfactorily.  
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### 20 *Strawberry Hill Houses*

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23 Following the success of the two experimental houses Salford City Council took the decision to  
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25 build a terrace of six mixed dwellings adjacent to the experimental pair at a location known as  
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27 Strawberry Hill. Following the same design principles and incorporating a number of 'lessons  
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29 learned' from the design and build of the original dwellings these next set of houses were  
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31 completed 1979/80. Different heating systems continued to be tested in the houses including  
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33 under floor heating provided by PVC pipe coils, storage heat pumps, and gas convector heating.  
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37 The houses were monitored over a period of approximately 2 years by the University of Salford.  
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39 This showed that the average energy use for space heating during the early 80's heating  
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41 season was: 9.5 GJ in 1980; 10.6 GJ in 1981 and 10.6 GJ in 1982. These measurements were  
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43 around 25% of the calculated requirements of 'standard' equivalent dwellings built to 1976 and  
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45 1985 building standards.  
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49 Once the houses were completed, the residents moved in to the very exciting modern new  
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51 homes. The houses were deemed comfortable by the new residents and the average cost of the  
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53 energy consumed per dwelling for space heating, using January 1988 gas prices (38p per  
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55 therm, excl standing charges) was £54; the equivalent of £1 per week – compared to £4 a week  
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57 spent on heating other similar properties.  
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2 Upon successful completion of the design and monitoring partnership between Salford City  
3 Council and the University, the Council adopted the low-energy model as the norm and  
4 proceeded to build a further 200 dwellings. Unfortunately the radical changes to housing policy  
5 in the 1980s brought the number of homes built to this design and standard by the local  
6 authority to an effective standstill. However, it was reported that a small number of private  
7 developers adopted the design for a range of dwellings – from flats to detached houses – with  
8 Irwell Valley Housing Association adopting the design for sheltered housing developments.  
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### 21 **30 Years Later**

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25 In 2009/10 funding was granted from the University of Salford's Iconic City Award programme to  
26 revisit this work.  
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31 Aside of the monitoring activity performed in the early 1980's little attention had been paid to the  
32 houses in the intervening period. Indeed residents from the original houses on Strawberry Hill at  
33 the time were assured no further inconvenience and disruption.  
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38 The houses and their occupants though, pose a unique opportunity to better understand – over  
39 the long-term – whether the houses continued to be energy efficient houses, how the residents  
40 use them, what they think about them, and whether lessons could be taken from this experience  
41 into the development of the Energy Hub within the University of Salford. More specifically the  
42 objectives of the study were to:  
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- 49 1. Assess how the materials used in the build of the Salford Design Houses conform to  
50 current building standards  
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- 53 2. Analyse the current energy consumption of the Salford House  
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3. Determine the various views, experiences and everyday behaviours of residents of living in a Salford house design

In particular the project team wished to explore if the system had stood the test of time, and to identify any problems that may have arisen.

### Rediscovering the Houses

It remains unclear exactly how many properties were developed to the Salford low-energy standard. However, it was found that the houses, and flats, at Strawberry Hill remained very much as they were when they were developed. These were easily identifiable as a result of their location on the University campus. One of the main problems in tracking down similar properties in other locations was the lack of awareness about their existence by current officers within Salford City Council. Officers and councillors that were contacted tended to know of the existence of the houses but were unsure how many were developed and where these might be. However, via a combination of conversations with City Council staff and the publication of a press release about the study on the website a number of people came forward who had direct knowledge of the houses that were of interest to the study.

### Research Methodology

As the project dealt with people and behavior, a qualitative and interpretative stance was deemed to be the most appropriate. Within that lens, interviews were chosen as the primary research instrument and interviews were organised with as many people as possible that had

1  
2 experience of the properties. A total of 17 households were interviewed. Most of the interviews  
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4 lasted for around 30 minutes and covered:

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- 7 1. Their awareness as to the background of the development of the house design
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- 9 2. Length of habitation and reasons for moving to that location
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- 11 3. Views on how the house compared to other properties the residents had experienced.
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- 13 4. Views on comfort
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- 15 5. Installation of any energy efficiency related modifications
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- 17 6. The heating season of the house
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- 19 7. Duration of heating usage
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- 21 8. How they used the property
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- 23 9. Overall satisfaction with the house
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- 25 10. Their actual or approximate energy use
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## 32 **Research Results**

### 33 *The occupants*

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38 Four of the people interviewed were the original tenants of the houses when they were built in  
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40 the early 80s. The others had lived there for various periods of time from just a few months to  
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42 many years. All the houses were now privately rented, owner-occupied or, in the case of two  
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44 properties, had been demolished.  
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### 46 *Reflections on the use of the heating system*

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50 For most of the properties the original heating system was no longer in the properties. For these  
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52 properties central heating was the main heating system (installed since the original design). A  
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54 number of residents had organised the installation themselves whilst others reported that the  
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56 central heating had been installed when they moved in to the property. Three of the  
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2 respondents reported that they had not needed to replace the heating system – all three were  
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4 original occupants of the houses.  
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7 In those that had experienced the houses pre-central heating, i.e. with the original heating  
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9 sources, there was a distinct divide in how this was viewed. A couple of people reported that  
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11 those who complained about the lack of heating in the property did not understand how to use  
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13 the house. Equally one long-term resident reported that people who often moved into these  
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15 houses 'complained' as they expected central heating and saw the houses as somehow inferior  
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17 to other properties. Although the houses did not require the level of heating that central heating  
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19 systems would emit the desirability of modern central heating appeared to outweigh this. This  
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21 was also an anecdotal finding from private developers at the time as the Salford design house  
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23 concept was viewed as difficult to sell to potential buyers who were concerned with ensuring  
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25 their purchases had the necessary 'mod cons'.  
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29 It was reported by a number of people that the original heating system was more than adequate  
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31 as they found the properties warm in the winter and cool in the summer. There was some  
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33 suggestion that the people who favoured the original system tended to be the people who lived  
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35 in the properties from the beginning and who were taught to use the heating correctly. It  
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37 appears that the people who did not favour the original system were those who were later  
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39 occupiers or people who were possibly not using the heating system effectively. Most of the  
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41 later occupiers had since installed a standard central heating system in order to compensate for  
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43 the perceived failings of the heating system. However, there were people who had moved into  
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45 the houses when built in the early 1980s but who did not share the enthusiasm for the  
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47 properties. One person described the houses as 'difficult to heat' before they had installed  
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49 central heating and also "draughty" - resulting in the installation of a secondary front door.  
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54 Similarly, other more recent residents thought the properties were expensive to run, difficult to  
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56 heat and generally cold.  
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### *Windows*

Without exception all of the people interviewed reported that the original windows that were installed were a problem. These were a double paned design but were not secure as they could be opened quite easily from the outside. All properties except one had replaced the windows.

The remaining property was a first floor flat.

### *Comparison to other properties*

The two people who had since been moved from the original property to a new build dwelling, as a result of urban regeneration, talked about the Salford design house as being far superior to their new properties describing these as: draughty, noisy, difficult to keep warm and expensive to run – when compared to the Salford house.

### *Heating season*

The heating seasons for the residents in the properties seemed to vary greatly with, at one extreme, residents heating the houses between December and January for 2-4 hours a day and, at the other extreme, heating used between October and May for 6 hours a day.

### **Other issues**

Problems with condensation and mould were relatively common. Most people reported that this had, or continues to be, an issue in the properties. One person also mentioned the problems they had experienced in getting “people” (assistance) back to the house when they experienced problems at the house, “we couldn’t get anything done...they just forgot about us”.

## Implications of the Study

Inevitably there were observations and questions that arose out of the work which cannot easily be answered and which may point the way for future studies. For example, there were discrepancies between accounts of heating and keeping warm; the knowledge of the added value of the properties being 'energy houses' were lost over time yet it was assumed that the SAP/energy performance rating of the house would transcend this issue. In addition consumer desirability was influenced by social norms in that the central heating was 'normed'. Anything less than this was not desirable, as the occupants didn't conform. The novelty value worked for some of the original occupants but this was not strong enough to engage later occupants. This highlights problems with this sort of design when the houses change hands.

Within the wider context, there are two major challenges for the UK: securing an energy supply for the future and reducing carbon emissions through reduced-carbon energy generation and energy saving. There is a general recognition that the academic community will have a major role to play in addressing these issues both in the development and optimisation of the technologies needed to meet these challenges and the communication of this knowledge to the local community. In turn it is likely that academia will play a key role in the social and economic impact of this sector by informing emerging social policy and practice.

Although new build properties are required to incorporate a number of measures to reduce CO2 emissions and improve energy efficiency the vast majority of current housing stock require attention to increase energy efficiency. One way in which this can be achieved is by ensuring that dwellings are retrofitted appropriately.

There is currently a lack of understanding as to the barriers, challenges and opportunities faced by those working in this area and those affected by retrofitting. Such stakeholders include: housing providers (local authorities, registered social landlords), developers and constructors,

1  
2 policy makers, technology providers and consumers/residents. At the same time the University  
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4 of Salford continues to embark on a number of projects including the Salford Energy Hub House  
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6 that could inform this work which poses opportunities for partnership working.  
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10 From a business perspective the situation can be analysed by the identification of three major  
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12 drivers shown at Figure 1. First, the driver of engagement – via the continued spotlight on the  
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14 ecology of the planet, and a desire to ensure that the future is safe and secure for all life by  
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16 striving to use resources carefully and to reduce pollution.  
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19 Second, the driver of increased technological knowledge in climate change that continues to  
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21 develop, leading to an increase in both new and established house dwellers who wish to “play a  
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23 part” in helping to preserve the resources of the planet.  
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26 The third driver is that of pressure - acknowledgement of the intense pressure on governments  
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28 to act in a positive manner by provision of relevant modern legislation. This legislation in turn  
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30 affects many aspects of the built environment, such as the house builders, social provision,  
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32 landlord regulations and so on throughout the industry.  
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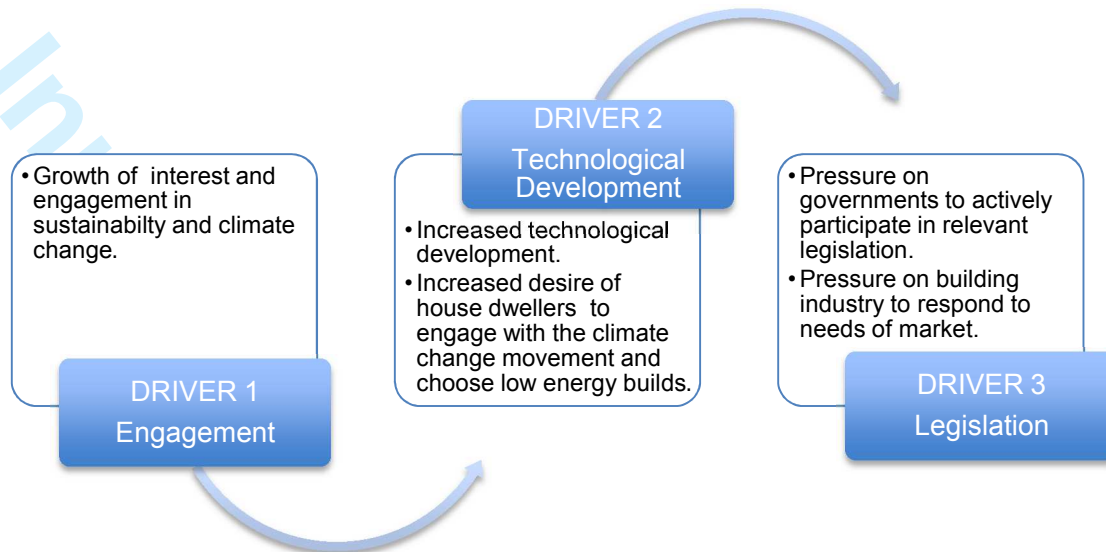


Figure 1. The Three Business Drivers of Low Energy House Builds (Burke, 2017)

Each of these drivers' affects and impacts on the others, so for example the levels of engagement can be seen to push the development of technology and this impacts on the need for further legislation. All the areas are continually evolving and will, no doubt, continue to adapt and change. The three drivers identified in this paper form a starting point for further analysis in the future. For example, new drivers may also be developed and added to this model as new agreements are enforced and new innovative low energy products are developed and available to all sectors of the construction industry. Other ways forward may include development of a further model, for example a merger with other relevant value models such as Walkers' (2016) "Knowledge Management /Organisational Learning /Complex Adaptive System" model which takes account of the interest and challenges presented by Big Data within the sustainable and built environment context.



## Conclusion

This study has added to the body of knowledge which suggests that although people may live in houses which are designed to exactly the same levels of thermal capacity and insulation each property can vary widely in the energy used within. The variation is due in large, if not all, to the behaviour and actions of the occupant who ultimately determine the energy efficiency of the dwelling. The next most significant task facing us is trying to develop a better understanding of how people use houses and buildings in order to ensure that there is a sustainable symbiotic link between the house, the technology and the end user.

There continues to be interest and commitment to reducing energy – as COP 22 has set a timeframe for completion of initiatives by 2018 and parties are committing to reducing greenhouse gases, by the reduction of energy usage together with other appropriate measures.

Within this context of interest, of concern, of the overwhelming need and desire to take action, studies such as the one reported in this paper will, it is hoped, continue to be of value. The building of the houses, the way they have operated, the partnership between the University and the local council united in the desire to protect the climate as we all continue to work together to ensure that future generations are able to live in protected and sustainable dwellings.

## A Final Word - Outputs and Acknowledgements

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1  
2 from the work, a conference paper was also presented to the European Council for an Energy  
3 Efficient Economy for the “Efficiency first: the foundation of a low-carbon society conference”.  
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6 Details of both these items are listed in the References below.  
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9  
10 Finally, in a project such as this, which is inevitably “on-going”, thanks and acknowledgement  
11 are due to all the Project team and the people who contributed, in whatever way, to the success  
12 of the work.  
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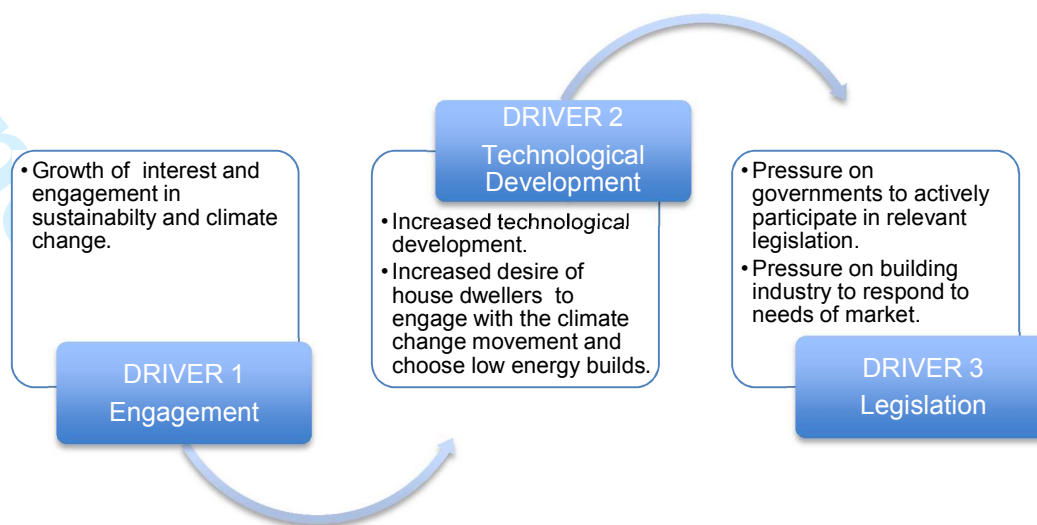


Figure 1. The Three Business Drivers of Low Energy House Builds (Burke, 2017)